

Zero Carbon Journey with **Danfoss**

Emre GÖREN

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Four business segments geared for growth



Danfoss Power Solutions

#2 Market position

- 7,625 employees
- 25 factories in 12 countries
- 2.1bn EUR annual sales



Danfoss Cooling

#1 Market position

- 6,179 employees
- 15 factories in 10 countries
- 1.6bn EUR annual sales



Danfoss Drives

#2 Market position

- 4,645 employees
- 11 factories in 7 countries
- 1.4bn EUR annual sales



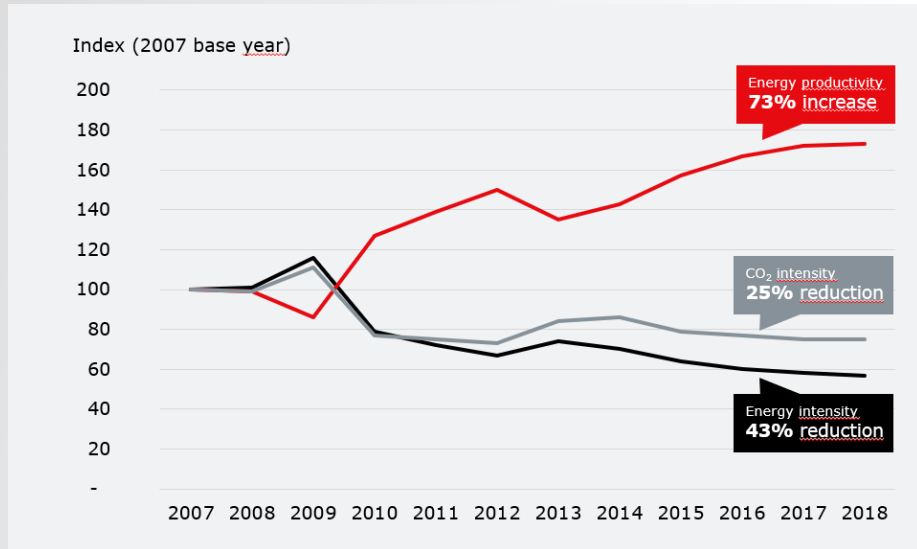
Danfoss Heating

#1 Market position

- 4,898 employees
- 24 factories in 11 countries
- 0.9bn EUR annual sales



Our climate strategy and achievements



2030 targets

- Halve the energy intensity
- Double the energy productivity
- Halve the CO₂ intensity
- All of it compared to 2007

... and we are well on track!

Highlights

Annual energy cost
EURm

40



Annual cost savings
EURm

9



Payback time
Years

2.8



Energy reduction
since 2007

43%



CO₂ reduction
since 2007

25%





DIGITALIZATION



ELECTRIFICATION



URBANIZATION

GLOBAL MEGA-TRENDS
transforming our world

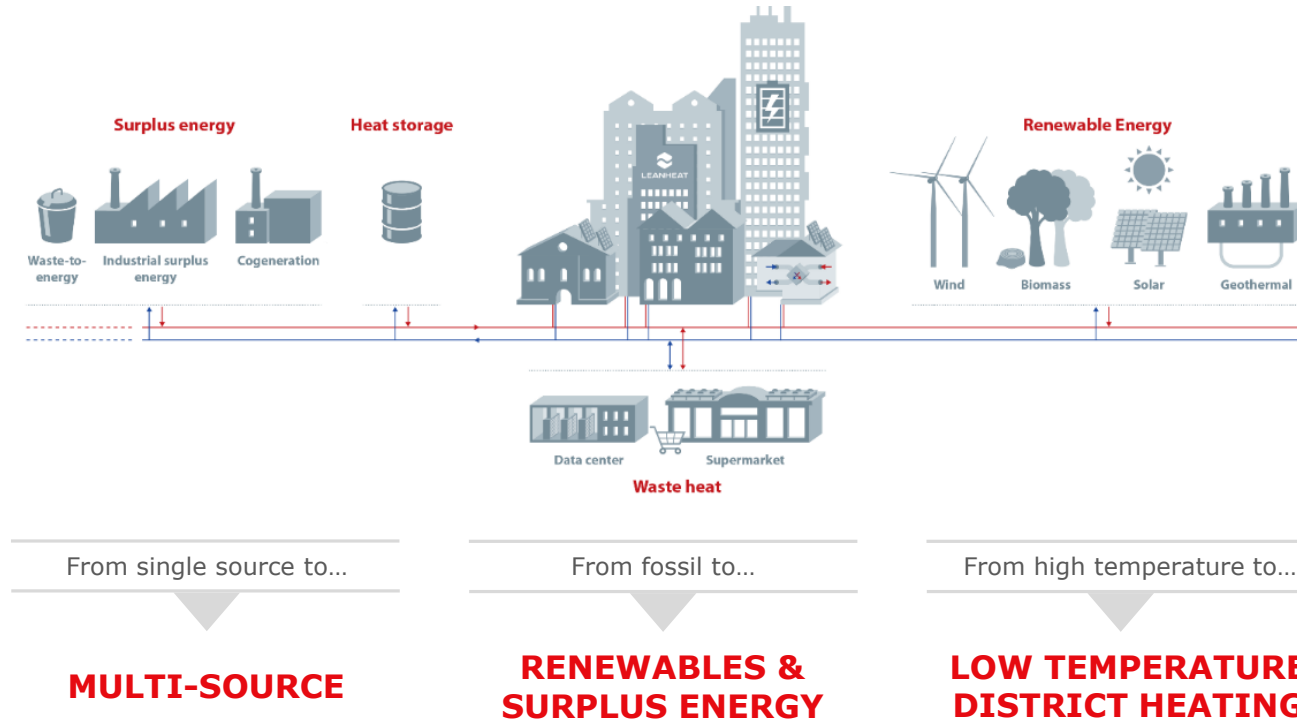


FOOD SUPPLY



CLIMATE CHANGE

District Energy



New Istanbul Airport HVAC controls by Danfoss

Pay-back in
less than
17
months

Variable Speed Drives for Air Handling Units, Fans, Jetfans

⚡ **17 ay**'dan kısa geri ödeme süresi

💰 Doğru seviyedeki havayı doğru zamanda doğru yere ulaştırma

1900 adet HVAC cihazı ile

Yangın Modu acil durumlarda **hayat kurtarır**

🏠 **Sismik koruma** sayesinde güvenli havalimanı

🏆 Harmonik standartına tam uygunluk **IEC/EN 61000-3-12**

🏆 Dahili RFI filtreler Ve DC Şok bobinleri ile hasas ortamlarda dahi parazitsiz

⚙️ çalışma sağlar. **300m** dahili kablo mesafesi

14.000 adet PIBCV valve.

Water and Wastewater

Generating 90% surplus power from wastewater treatment

Aarhus Water WWTP Denmark

Blowers, pumps, mixers and dewatering pumps



35% carbon footprint reduction



40% annual electricity surplus

2.5 GWh annual heat surplus

0.32 kWh/m³ treated wastewater



Uniform water-dedicated technology for flexibility, compatibility, ease of training & service

190%

power generation results in 90% annual net surplus

Marine and Offshore

High sustainability for hybrid RORO passenger ferry

38%

less fuel
consumption



CMAL Ferries Scotland

Diesel-electric battery propulsion



38% fuel savings



30% more traffic capacity

Higher reliability



Meets 2020 air pollution limits



Reduced noise

Batteries charge via
renewable-energy-based shore
power supply

Marine and Offshore

Shore supply to rigs ensures fuel savings and cleaner air

4500 t

Reduction in
emissions
annually

CCB Bergen Norway

Shore power supply



5000 liters
less diesel consumption daily

4500 t less CO₂ and NO_x
emission annually



Easy connectivity



Prepared for future legal
requirements



Optimal user interface for easy
operation

Optimal cooling

Refrigeration

Accelerate system payback with best-practice speed control

<1 year

best case
payback time

Drive down total cost of ownership for reefers, cold rooms and all kinds of compressors

Win full traceability, seamless system integration and full motor compatibility

We champion your cause in optimizing refrigeration applications

- Experts at your service
- Specialized range of refrigeration - optimized AC drives

Top performer:

- VLT® Refrigeration Drive FC 103

Food and Beverage

Fine-tuning and variant reduction improve line productivity

90%
overall system
efficiency

Cantine Riunite wine bottling line Italy

Conveyors



30% energy savings



Payback time **~1** year



40%
less cleaning time



EHEDG certified hygienic design
for food safety

Efficiency class > IE4



Variant reduction for leaner
warehousing

When we turn down energy consumption we turn up growth

Energy efficiency can accelerate the economy. According to the European Alliance to Save Energy, we can achieve impressive growth, if we set more ambitious targets for energy efficiency.

Today's available technology can support:

Reduced CO₂ emissions

Europe can reduce CO₂ emissions by
1.5 billion tonnes
annually in 2030 – a 30% reduction



Postponing energy investments

Higher energy efficiency postpones the need to expand energy production, which could lead to
€30 billion
investment savings per year



More jobs

A more ambitious policy on energy efficiency can create
1.5 million
full-time jobs



Lower energy use

By reducing energy consumption, Europeans could achieve a net saving of
€200 billion



Lower energy prices

The less energy we use, the less we demand. We can by 2030 potentially reduce accumulated energy expenses by
€50 billion





**ENGINEERING
TOMORROW**